



Agenzia per l'Italia Digitale
Presidenza del Consiglio dei Ministri



REALIZATION OF A RESEARCH AND DEVELOPMENT PROJECT
(PRE-COMMERCIAL PROCUREMENT) ON "CLOUD FOR EUROPE"

MINUTES OF THE ADMINISTRATIVE
COMMITTEE:
PROVISIONAL AWARDING OF PHASE II
FOR LOT 2

HELD ON APRIL 7, 2017

TENDER NUMBER <5843932>

CUP <C58I13000210006>

CLOUD FOR EUROPE
FP7-610650

This project has received funding from the European Union's
Seventh Framework Program for research, technological development
and demonstration under grant agreement no 610650.



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7/04/2017

Mauro Draoli

Chairman and Secretary of the Administrative Committee

FINAL EVALUATION ON PHASE 2 FOR LOT 2 – APRIL 7, 2017

1 OPENING OF THE SESSION AND ATTENDANCE REGISTER

On Monday, April 7th, 2017, in the main office of the AgID, Viale Liszt 21, 00144 Rome, room no. 403, the Administrative Committee meets to finalize the evaluation process for the awarding of Phase II of the *Cloud for Europe Tender*, Lot 2.

The Chairman of the Committee starts the Session at 10:00 CEST.

In attendance:

Member	Country	Role in the Administrative Committee	Presence or video conferencing
Mauro Draoli	Italy	Chairman and Secretary	Present
Radu Boncea	Romania	Member	Video conferencing
Isabel Martins	Portugal	Member	Video conferencing
Eleonora Kuiper	Netherlands	Member	Video conferencing
Nadežda Nikšová	Slovakia	Member	Video conferencing

For the members connected through video conferencing, the Chairman of the Administrative Committee, collecting the assent or dissent of any component itself on the validity of the documentation submitted by the Bidders, will proceed with the signing of the submitted documents with the following sentence "*for the member (s) (name and surname) connected through video conferencing, came the assent/dissent*".

7/04/2017

Mauro Draoli

Chairman and Secretary of the Administrative Committee

For the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora Kuiper and Nadežda Nikšová) come the assent.

2 EVALUATION PER BID – LOT 2

2.1 BID 2.2 – TEAMNET INTERNATIONAL SA'S TGO

2.1.1 ACKNOWLEDGEMENT OF THE EVALUATION OF THE TECHNICAL OFFER

The Chairman verifies that all members of the Administrative Committee have inspected the Special Report drafted by Technical Committee Lot 2.

The table below reports the results of the technical score (*Ptec_A*) assigned by Technical Committee Lot 2 to bid ID 2.2 submitted by *TEAMNET INTERNATIONAL SA'S TGO*, according to the document "*Special Report of the Technical Committee Lot 2: evaluation of the technical offers and final scores assignment*":

Bid ID	Bidder	Ptec_A	Final Judgment
2.2	Temporary Grouping of Operators (TGO) between: <ul style="list-style-type: none"> - Teamnet International SA - Interway SRO - Liberologico SRL - Università degli Studi di Messina 	59,72	It reaches the minimum scores related to all three criteria: Challenge, Security and Quality.

Therefore the Chairman, according to Paragraph 15.3 of TR, taking in account the final judgment of the Technical Committee Lot 2, and come the assent of the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora Kuiper and Nadežda Nikšová), establishes that the Administrative Committee will open the envelope containing the financial offer of the bid ID 2.2 submitted by *TEAMNET INTERNATIONAL SA'S TGO*.

2.1.2 EVALUATION OF THE FINANCIAL OFFER

The Chairman verifies the integrity of the envelope containing the Financial Offer, opens it and reads the *Overall Total Value* (OTV).

The Administrative Committee members verify that:

- the amount indicated is the same in numbers and in words;
- the OTV submitted does not exceed the maximum amount established for Phase II, Lot 2, equal to € 197.333,00 (one hundred ninety-seven thousand three hundred and thirty-three/00) [excluding VAT].

2.1.2.1 EVALUATION OF THE OVERALL TOTAL VALUE (OTV)

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Mauro Draoli

Chairman and Secretary of the Administrative Committee

For the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora Kuiper and Nadežda Nikšová) come the assent.

After completing the opening, the Chairman calculates the score (P_{fin_A}) of the price offered ($OTV=Vo_A$) by *TEAMNET INTERNATIONAL SA'S TGO*. The following table contains the Financial Score related to the price offered for bid ID 2.2.

Bidder	Vo_A	Vmax	Pmax_A	P_{fin_A} = $P_{max_A} * (V_{max} - Vo_A) / V_{max}$
2.2 – Teamnet International SA's TGO	€ 180.000,00	€ 197.333,00	20	1.75

2.1.3 VERIFICATION OF THE REGULARITY OF THE ANNEX F – DECLARATION OF SUBCONTRACTING

The Bidder declared that, in case of awarding, neither single operators nor TGO intend to subcontract any of activities covered by Tender Regulation.

The Administrative Committee checked the regularity of the submitted declaration.

2.2 BID 2.3 – SIELTE SPA'S TGO

2.2.1 ACKNOWLEDGEMENT OF THE EVALUATION OF THE TECHNICAL OFFER

The Chairman verifies that all members of the Administrative Committee have inspected the Special Report drafted by Technical Committee Lot 2.

The table below reports the results of the technical score (P_{tec_A}) assigned by Technical Committee Lot 2 to bid ID 2.3 submitted by *SIELTE SPA'S TGO*, according to the document "*Special Report of the Technical Committee Lot 2: evaluation of the technical offers and final scores assignment*":

Bid ID	Bidder	Ptec_A	Final Judgment
2.3	Temporary Grouping of Operators (TGO) between: <ul style="list-style-type: none"> - Sielte SPA - Università degli Studi di Bari - Fondazione Centro Europeo di Formazione, Ricerca, Ingegneria Sismica (EUCENTRE) - Etna Hitech SCPA - Cooperativa EDP La Traccia - ITSLAB SRL 	44,63	It does not reach the minimum scores related to all three criteria: Challenge, Security and Quality.

Therefore the Chairman, according to Paragraph 15.3 of TR, taking in account the final judgment of the Technical Committee Lot 3, and come the assent of the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora

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Mauro Draoli

Chairman and Secretary of the Administrative Committee

For the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora Kuiper and Nadežda Nikšová) come the assent.

Kuiper and Nadežda Nikšová), establishes that the Administrative Committee will not open the envelope containing the financial offer of the bid ID 2.3 submitted by *SIELTE SPA'S TGO*.

2.3 BID 2.7 – NTT DATA ITALIA SPA'S TGO

2.3.1 ACKNOWLEDGEMENT OF THE EVALUATION OF THE TECHNICAL OFFER

The Chairman verifies that all members of the Administrative Committee have inspected the Special Report drafted by Technical Committee Lot 2.

The table below reports the results of the technical score (*Ptec_A*) assigned by Technical Committee Lot 2 to bid ID 2.7 submitted by *NTT DATA ITALIA SPA'S TGO*, according to the document "*Special Report of the Technical Committee Lot 2: evaluation of the technical offers and final scores assignment*":

Bid ID	Bidder	Ptec_A	Final Judgment
2.7	Temporary Grouping of Operators (TGO) between: <ul style="list-style-type: none"> - NTT Data Italia SPA - Centro Interdipartimentale di Ricerca in Storia del Diritto, Filosofia e Sociologia del Diritto e Informatica Giuridica dell'Università di Bologna (CIRSFID) - Università degli Studi di Roma Tor Vergata 	59,23	It reaches the minimum scores related to all three criteria: Challenge, Security and Quality.

Therefore the Chairman, according to Paragraph 15.3 of TR, taking in account the final judgment of the Technical Committee Lot 2, and come the assent of the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora Kuiper and Nadežda Nikšová), establishes that the Administrative Committee will open the envelope containing the financial offer of the bid ID 2.7 submitted by *NTT DATA ITALIA SPA'S TGO*.

2.3.2 EVALUATION OF THE FINANCIAL OFFER

The President verifies the integrity of the envelope containing the Financial Offer, opens it and publicly reads two prices submitted *Overall Total Value* (OTV) and *Estimated Full Price* (EFP) and the *Breakdown into Cost Categories and Unite Price* (BCUP).

The President verifies that:

- the amount indicated - in both cases - is the same in numbers and in words;
- the OTV submitted does not exceed the maximum amount which is established, for the Phase II, for Lot 2 in € equal to € 197.333,00 (one hundred ninety-seven thousand three hundred and thirty-three/00) [excluding VAT].

7/04/2017

Mauro Draoli

Chairman and Secretary of the Administrative Committee

For the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora Kuiper and Nadežda Nikšová) come the assent.

2.3.2.1 EVALUATION OF THE OVERALL TOTAL VALUE (OTV)

After completing the opening, President asks Technical Support to calculate the score (P_{fin_A}) of the price offered ($OTV=V_{o_A}$) by *NTT DATA ITALIA SPA'S TGO*. The following table contains the Financial Score related to the price offered for bid ID 2.7.

Bidder	V_{o_A}	V_{max}	P_{max_A}	P_{fin_A} = $P_{max_A}*(V_{max}-V_{o_A})/V_{max}$
2.7 - NTT Data Italia SPA's TGO	€ 187.466,35	€ 197.333,00	20	0.99

2.3.3 VERIFICATION OF THE REGULARITY OF THE ANNEX F – DECLARATION OF SUBCONTRACTING

The envelope includes three documents related to the declaration of subcontracting. The *TGO* declares that, in case of awarding, it intends to subcontract, within the limits provided by article 118 of Code of public contract and further amendments, the activities listed in the same document.

The Administrative Committee checked the regularity of the submitted declarations.

3 EVALUATION OF THE TOTAL OFFER – LOT 2

The Chairman calculates the Final Score (P_{tot_A}), on the basis of previous technical and financial scores and according to formula specified in the Tender Regulation and in the Invitation Letter for Phase II. The following table contains the total evaluation of the offers related to Lot 2:

Lot 2			
Bidder ID	P_{fin_A}	P_{tec_A}	P_{tot_A} = $P_{tec_A}+P_{fin_A}$
2.2 – Teamnet International SA's TGO	1.75	59,71	61,46
2.7 - NTT Data Italia SPA's TGO	0.99	59,23	60.22

The final evaluation of the offers takes into account the rounding rules prescribed by the Tender Regulation (Section 15.4), as reported in the table above.

4 FINAL CLASSIFICATION

The Chairman draws up the Tender Ranking on the basis of final scores calculated in the previous section and according to the procedure established in Paragraph 15.5, 1st indent, of TR.

The table below contains the Tender Ranking to Phase II. According to the procedure established in Paragraph 15.5, 3rd indent, of TR, the list has been scrolled down until the residual amount of financial resources for the second phase of the lot is less than the price offered by the Bidder.

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Mauro Draoli

Chairman and Secretary of the Administrative Committee

For the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora Kuiper and Nadežda Nikšová) come the assent.

Lot 2			
Ranking	Bidder	Ptot_A (from highest to lowest)	Residual amount of resources (initial amount = € 746.395,00)
1 st	2.2 – Teamnet International SA's TGO	61,46	€ 746.395,00
2 nd	2.7 - NTT Data Italia SPA's TGO	60.22	€ 566.395,00

According to Paragraph 15.5, 3th indent of TR, the contract can be awarded to the top rank two Bidders listed in the previous table at their offered price.

5 PROVISIONAL AWARDING, EXCLUSIONS AND CONCLUSION OF THE SESSION

The Chairman, taking in account the whole process of evaluation, come the assent of the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora Kuiper and Nadežda Nikšová), declares:

- a. to **provisionally award the Executive deed for Phase II** related to Lot 2: "Secure, Legislation – Aware Storage (SLAS)" of the tender "REALIZATION OF A RESEARCH AND DEVELOPMENT PROJECT (PRE-COMMERCIAL PROCUREMENT) ON "CLOUD FOR EUROPE" and the execution of Phase II at their offered price to the following contractors:

Lot 2			
Ranking	ID	Bidder	Ptot_A (from highest to lowest)
1 st	2.2	Temporary Grouping of Operators (TGO): - Teamnet International SA - Interway SRO - Liberologico SRL - Università degli Studi di Messina	61,46
2 nd	2.7	Temporary Grouping of Operators (TGO): - NTT Data Italia SPA - Centro Interdipartimentale di Ricerca in Storia del Diritto, Filosofia e Sociologia del Diritto e Informatica Giuridica dell'Università di Bologna (CIRSFID) - Università degli Studi di Roma Tor Vergata	60.22

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Mauro Draoli

Chairman and Secretary of the Administrative Committee

For the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora Kuiper and Nadežda Nikšová) come the assent.

- b. that the **Bidder listed in the following table is not eligible** for the award of the Executive deed for Phase II related to lot 2 "Secure, Legislation – Aware Storage (SLAS)" of the tender "REALIZATION OF A RESEARCH AND DEVELOPMENT PROJECT (PRE-COMMERCIAL PROCUREMENT) ON "CLOUD FOR EUROPE":

Lot 2		
ID	Bidder	Motivation of the exclusion
2.3	Temporary Grouping of Operators (TGO) between: <ul style="list-style-type: none"> - Sielte SPA - Università degli Studi di Bari - Fondazione Centro Europeo di Formazione, Ricerca, Ingegneria Sismica (EUCENTRE) - Etna Hitech SCPA - Cooperativa EDP La Traccia - ITSLAB SRL 	It does not reach the minimum score provided for all three criteria: Challenge, Security and Quality.

The session ends at 10:34 CEST.

In order to ensure the fulfilment of the *Cloud for Europe Project* and the administrative proceedings, the present minutes are transmitted to the Procurers Steering Committee and to the General Director of AgID.

7/04/2017

Mauro Draoli

Chairman and Secretary of the Administrative Committee

For the members connected through video conferencing (Radu Boncea, Isabel Martins, Eleonora Kuiper and Nadežda Nikšová) come the assent.